

UtopiaOrder

The complete mobile sales solution

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Scenario - A salesperson currently fills out customer orders using a paper based system. The orders are then either phoned in or faxed back to the office. This is both time consuming and error prone resulting in the customer finding that many of their orders are incorrect or sometimes even lost due to human error.



The customer's signature can be captured at the time of order

Using **UtopiaOrder**, developed by Utopia Business Solutions, the salesperson is able to electronically place orders at the customer site using a handheld PC. This ensures that the orders are immediately processed, are accurate and will arrive on time. This will have a positive impact on your customers perception of how you do business with them.



The whole process of capturing, assembling and despatching new orders through invoicing and receiving payment is drastically streamlined.



Benefits

To your sales force

- No bulky product catalogues to be carried
- Easily keep track of discounts
- Place new orders based on previous orders
- Eliminates mistakes
- Increased productivity
- Job satisfaction

To your customers

- Accurate ordering
- Fast order fulfillment
- Correct discounts applied
- Correct invoices
- Quality service supplied
- Total customer satisfaction

To your business

- Reduced overheads significantly
- New products, prices available instantly
- Time saving for office personnel
- Improved customer relations
- Professional innovative image
- Improved service to your customers
- Measurable return on investment
- Interfaces with existing accounting software

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UtopiaOrder allows salespeople on the move to electronically create orders, review them with the customer and immediately send them back to the office for processing.

Allow your salespeople to carry all the information they need to do their job (eg: latest prices, outstanding balances and stock levels).

Easily manage orders in an efficient and flexible manner.

Instantly locate any product with a tap of the stylus.

Full access to all previous orders for the customer - find the last price a product was bought at. See the previous quantities and discounts in any order.

Single point of entry eliminates mistakes in orders.

A full breakdown of outstanding invoices can be obtained for a customer to get accurate information on what is owed to you. Even individual invoice line items can be displayed if needed.

Description	Qty
Aero Peppermint x 36 RRP 40p	9
Aero Orange x 36 Med	46
Ashbury Bars Turkish Delight x	8
Ashbury Bars Peppermint Crea	7
Ashbury Bars Caramel x 48	7
Ashbury peppermint Creami Ba	9
Ballygowan still 1.5 litre	50

Category -> Chocolate

Add on Features

Online Ordering

A solution whereby the orders that are sent by your customers over the internet are instantly entered into your accounting system.

Online Stock Checking

The salesperson can instantly check current stock levels so that the customer can be assured the stock they require is available.

Bar Coding

Check your customers stock levels by scanning your products at their premises and generating orders automatically.



Printing

Print delivery docket/invoice to a wireless printer in your vehicle.



System Requirements

Handheld device running Microsoft® Pocket PC/CE
32MB RAM. Minimum 8MB file storage

