

Virtual Terminal

Giving your customers more ways to pay you is a key element of business strategy and is crucial to improving your cash-flow.

Sage Pay's Virtual Terminal enables you to take secure mail order and telephone order (MOTO) payments, via a web-based browser. It's included as part of the Sage Pay Go package, but can also be provided as a stand-alone system from as little as €15 per month.

Benefits

Improve your cash-flow

By enabling your customers to purchase by card, you can improve the speed and flow of money coming into your business. Over 40% of companies we surveyed in 2009 said they would pay by card if they had the option to.

Reduce the risk of card fraud

Because all of Sage Pay's systems are Payment Card Industry Data Security Standard (PCI DSS) level 1 — the highest level — your customers can be confident about sharing their card details with your business. Using Sage Pay's Virtual Terminal can also significantly reduce the cost of compliance to your business.

Spot fraud before it happens

Essential fraud prevention tools are included with all of Sage Pay's payment services. Here, you have the ability to set up fraud rules alongside address verification and CV2 (3 digit security number) checks, giving you added assurance and more control over the payments you accept and orders you fulfil.

Make MOTO more profitable

Once you have a MOTO merchant number you can take advantage of the following:

- access via web browser anywhere with an internet connection
- simple to use and requires no integration or development work by you.
- If you're a Sage Instant Accounts, Sage 50 or Sage 200 user, you will be able to fully integrate and reconcile your MOTO transaction.

Working when you are

Our systems are available 24/7, as are our customer service advisors — whenever you're open for business, so are we.

Virtual Terminal

Did you know?

40% of companies say they would pay by card, if given the option — that's money moving into your business 40% faster.

Sage SME Survey
December 2009

The technicals

Virtual Terminal is a web-based portal, which is accessed through My Sage Pay, your transaction management tool. The Virtual Terminal portal enables you to input card details directly into Sage Pay's system to submit securely for payment, which removes you from the risk of handling the data yourself.

My Sage Pay

Included in Sage Pay Go and the Virtual Terminal is a comprehensive transaction management and reporting tool. My Sage Pay enables you to pull reports, void, refund and decline transactions as well as set-up, manage and view fraud prevention tools.



pims business systems ltd.

13 Seapoint
Riverstown Business Park
Tramore
Co Waterford
t 051 395900
e sales@pims.ie